Shri Vaishnav Vidyapeeth Vishwavidyalaya Shri Vaishnav School of Management BBA (Hons) Choice Based Credit System (CBCS) 2020-23

SEMESTER - V

| S. No. | COURSE CODE | COURSE NAME | Examination Scheme | | | | | Teaching Scheme/Week | | | | SS |
|--------|----------------|---|-------------------------------------|------------------------------|----------------------------------|-------------------------------------|----------------------------------|-------------------------|---|---|---------|-------------|
| | | | THEORY | | | PRACTICAL | | | | | CREDITS | MARI |
| | | | End Sem University Exam (60%) | Two Term Exam (20%) | Teachers Assessment* (20%) | End Sem University Exam (60%) | Teachers Assessment* (40%) | Th | Т | P | CRE | TOTAL MARKS |
| 1 | BBAI501 | Human Values and Professional Ethics | 60 | 20 | 20 | 0 | 0 | 4 | 0 | 0 | 4 | 100 |
| 2 | BBAI502 | Customer Relationship Management | 60 | 20 | 20 | 0 | 0 | 4 | 0 | 0 | 4 | 100 |
| 3 | | Major Specialization (Elective1) | 60 | 20 | 20 | 0 | 0 | 4 | 0 | 0 | 4 | 100 |
| 4 | | Major Specialization (Elective2) | 60 | 20 | 20 | 0 | 0 | 4 | 0 | 0 | 4 | 100 |
| 5 | | Major Specialization (Elective3) | 60 | 20 | 20 | 0 | 0 | 4 | 0 | 0 | 4 | 100 |
| 6 | BBAI506 | Minor Research Project | 0 | 0 | 0 | 30 | 20 | 0 | 0 | 0 | 2 | 50 |
| 7 | BBAI507 | Comprehensive Viva | 0 | 0 | 0 | 50 | 0 | 0 | 0 | 0 | 2 | 50 |
| | | | 300 | 100 | 100 | 80 | 20 | 20 | 0 | 0 | 24 | 600 |

^{*}Teacher Assessment shall be based following components: Presentation/Case Study/ Fish Pond/Assignment/Project/Participation in Class, given that no component shall exceed more than 10 marks.